



Economic Research Service  
U.S. DEPARTMENT OF AGRICULTURE

# USDA Farm Income and Financial Forecasts for 2026

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Industry Outlook Conference  
April 23, 2026

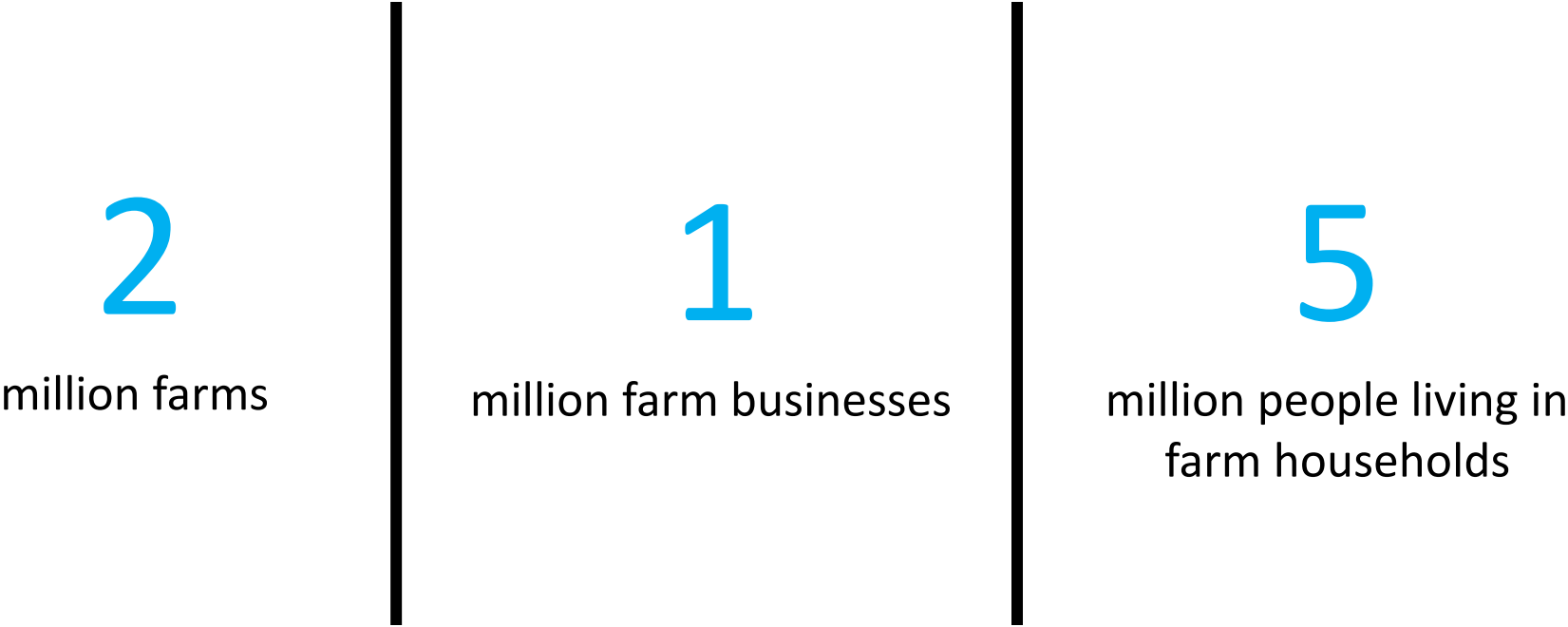
**Economic Research Service**

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# Farm Sector Overview

Nearly...



Source: USDA, Agricultural Resource Management Survey, 2023.



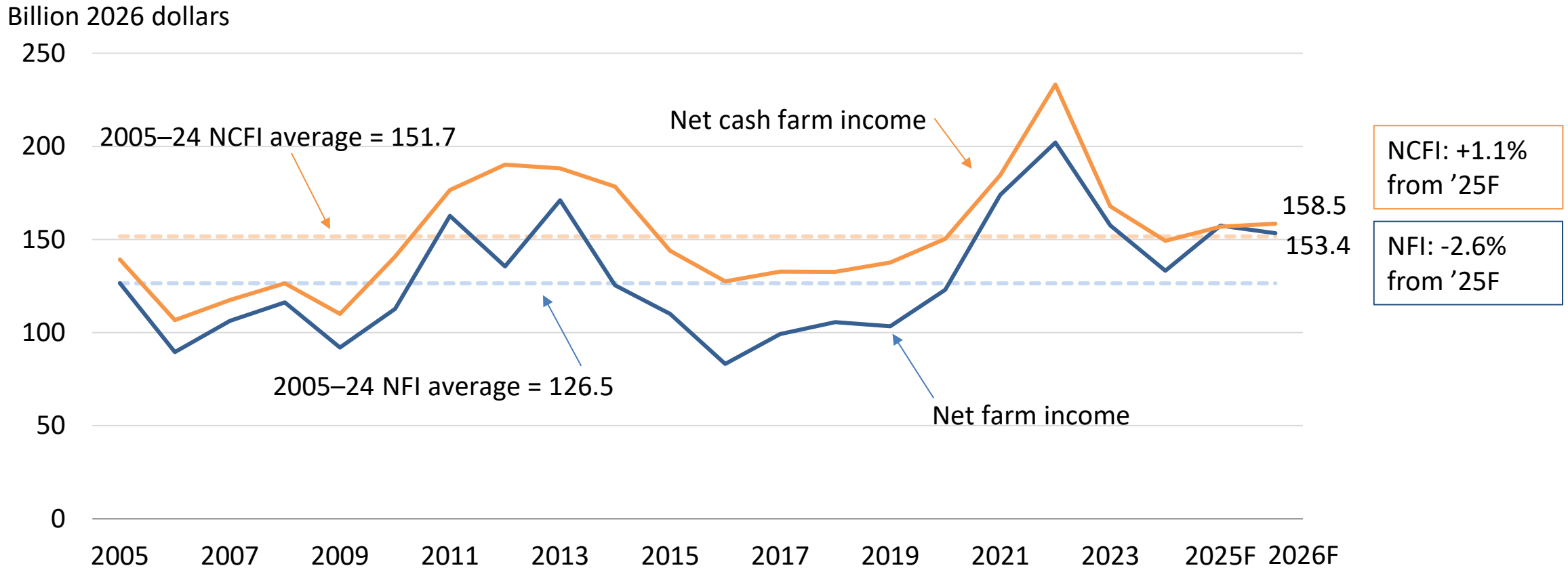
# Summary for 2026\*

- Net cash farm income: \$158.5 billion (↑ \$4.6 billion or 3.0% from 2025)
  - Net farm income: \$153.4 billion (↓ \$1.2 billion or 0.7%)
    - Cash receipts from commodity sales: \$514.7 billion (↓ \$14.2 billion or 2.7%)
    - Direct government payments: \$44.3 billion (↑ \$13.8 billion or 45.2%)
    - Total production expenses: \$477.7 billion (↑ \$4.6 billion or 1.0%)
- Farm sector balance sheet: Assets ↑ 3.2%, debt ↑ 5.2% , equity ↑ 2.9%
- Average net cash farm income for farm businesses: \$135,000 (↑ 18.7%)
- Median total farm household income: \$113,031 (↑ 5.3%)

\*All values here are in nominal dollars. Inflation is forecast at 1.9 percent in 2026.



# Minimal change in farm sector profits forecast for 2026



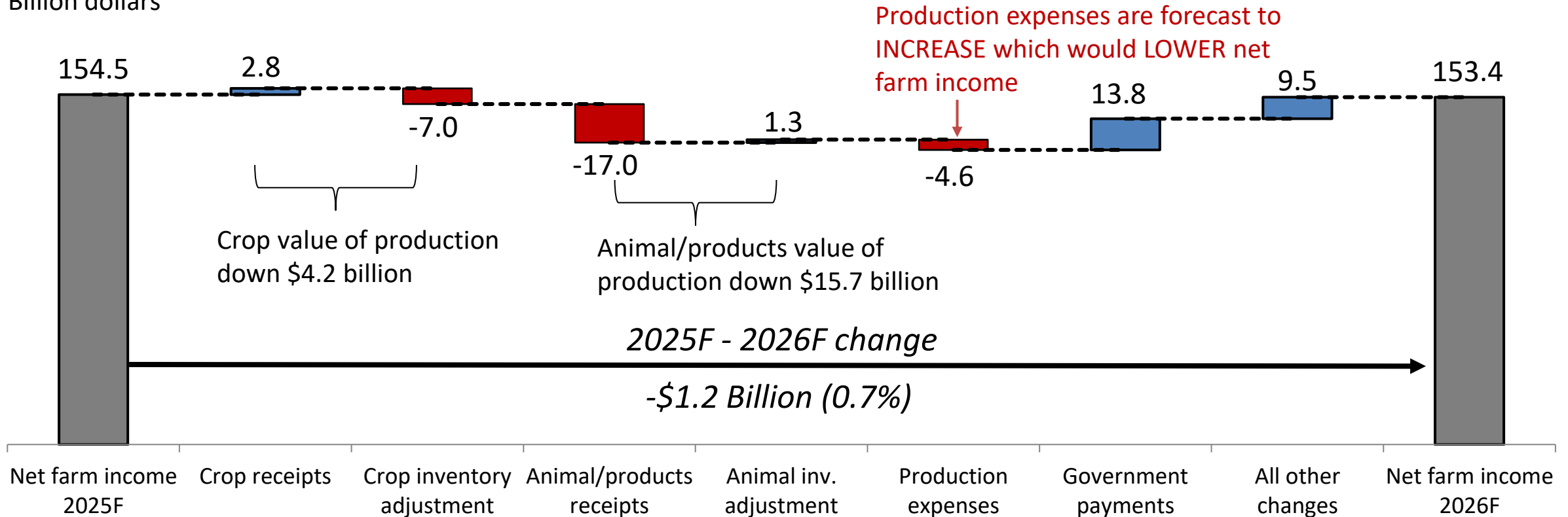
F= forecast; data for 2025 and 2026 are forecasts. Values are adjusted for inflation using the U.S. Bureau of Economic Analysis Gross Domestic Product Price Index (BEA API series code: A191RG) rebased to 2026 by USDA, Economic Research Service.

Source: USDA, Economic Research Service, Farm Income and Wealth Statistics. Data as of February 5, 2026.



# Lower animal/products receipts forecast to pull down net farm income in 2026

Billion dollars

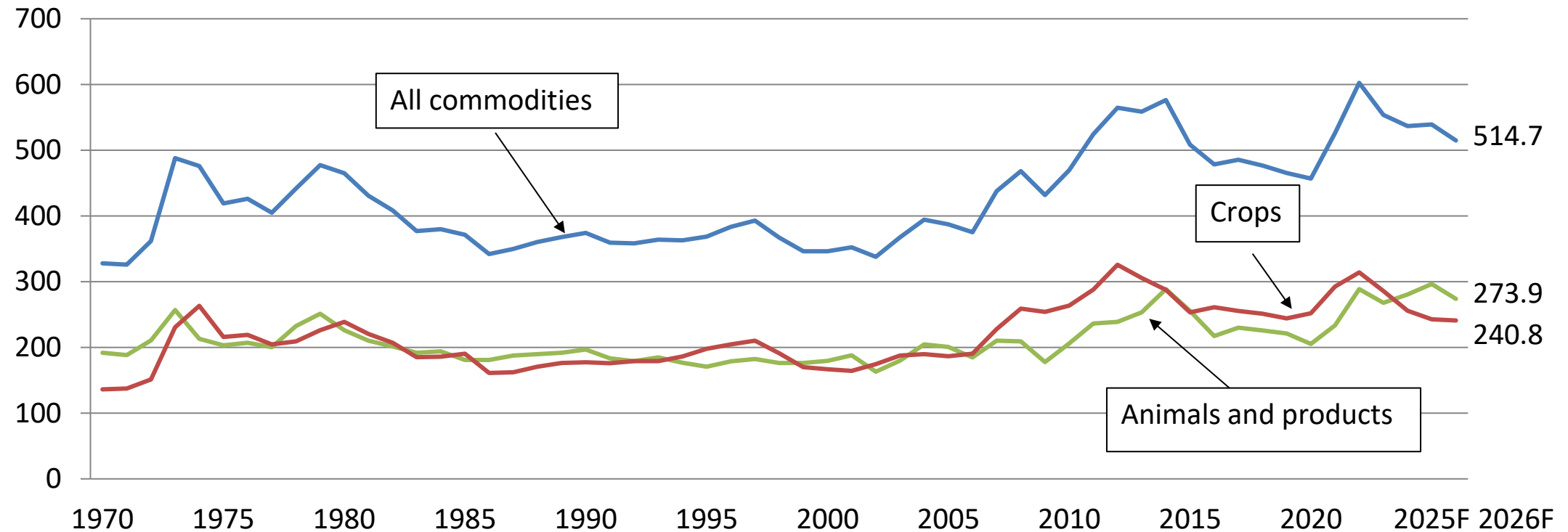


F= forecast. Values may not add due to rounding. Source: USDA, Economic Research Service, Farm Income and Wealth Statistics. Data as of February 5, 2026.



# Total cash receipts forecast to fall in 2026

Billion 2026 dollars

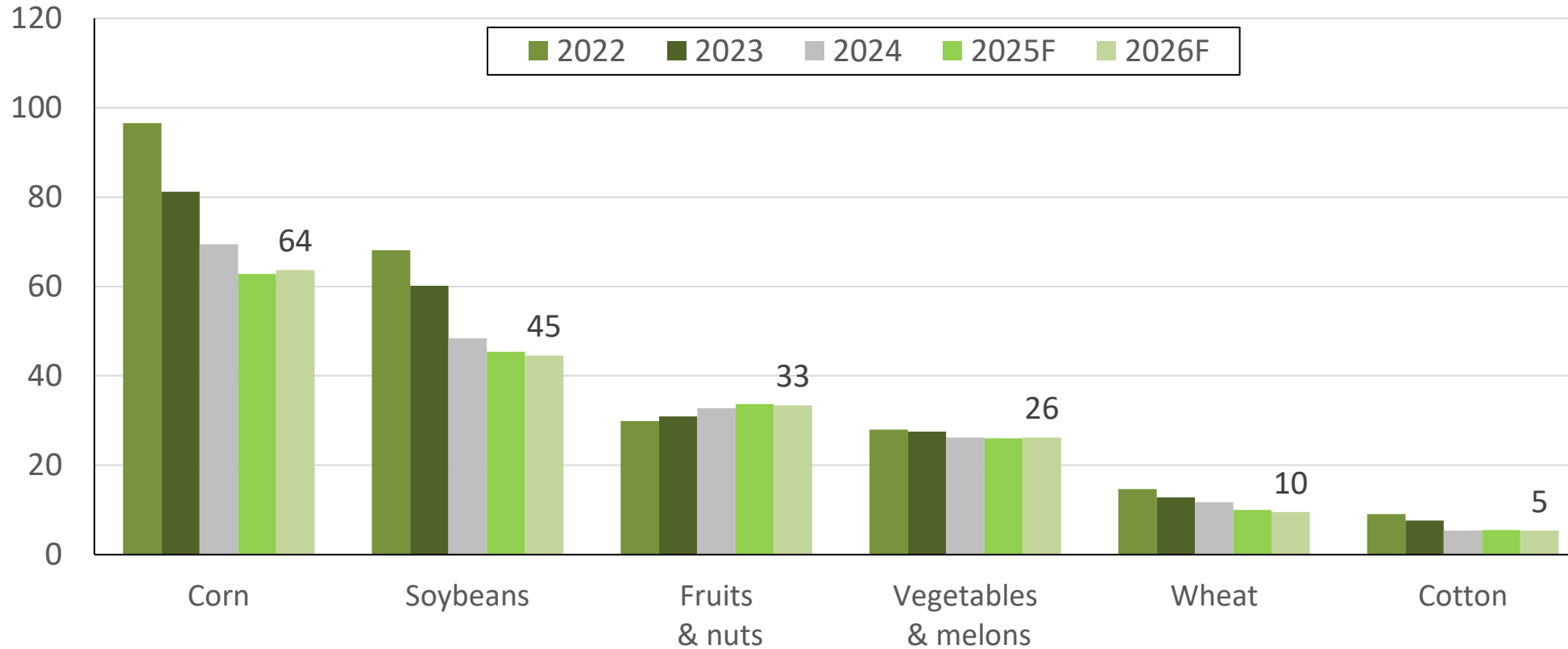


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 Source: USDA, Economic Research, Farm Income and Wealth Statistics. Data as of February 5, 2026.



# Cash receipts for many crop commodities expected to remain flat in 2026

Billion 2026 dollars



**Corn and vegetable/melon receipts expected to increase.**

Change from 2025F

- Corn +1.4%
- Soybeans -1.9%
- Fruits/Nuts -0.7%
- Veg/Melons +0.8%
- Wheat -4.3%
- Cotton -1.7%

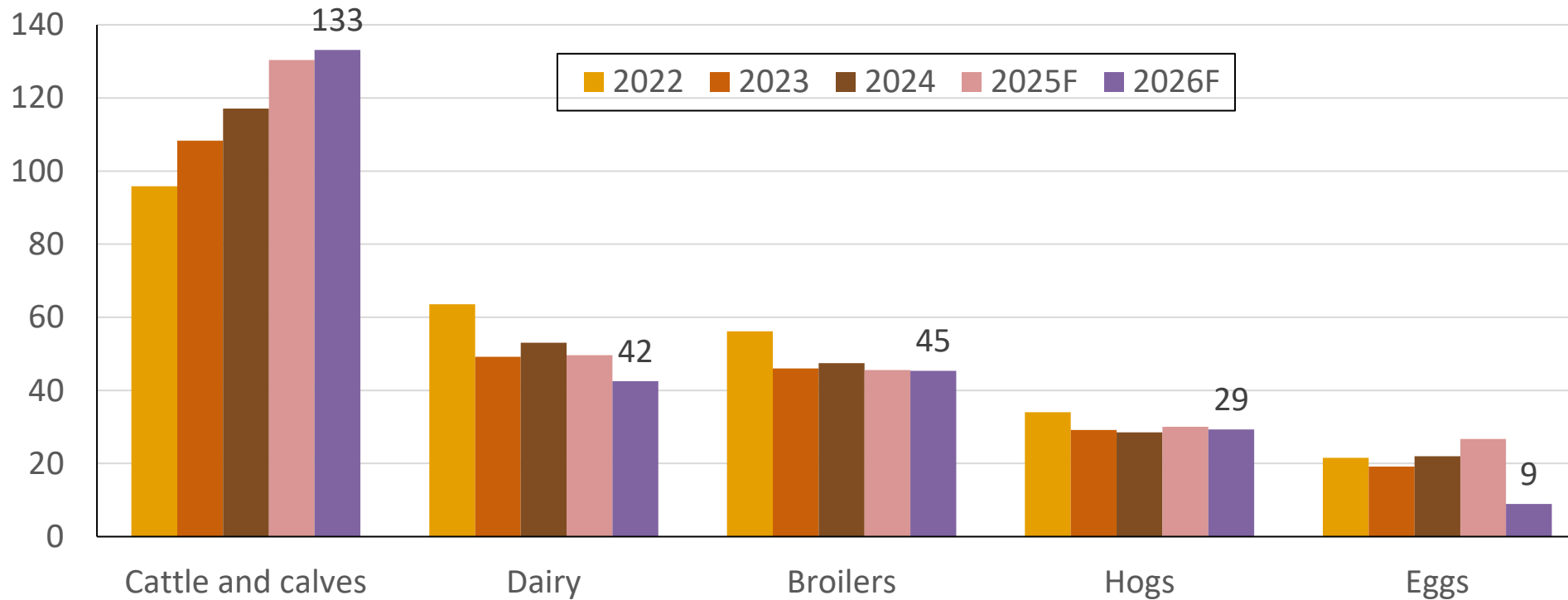
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Source: USDA, Economic Research Service, Farm Income and Wealth Statistics. Data as of February 5, 2026.



# Receipts for most animals/animal products forecast lower in 2026

Billion 2026 dollars



Receipts for **eggs** and **dairy** expected to see the largest declines.

Change from 2025F  
 Cow/calf +2.1%  
 Dairy -14.4%  
 Broilers -0.5%  
 Hogs -2.5%  
 Eggs -66.6%

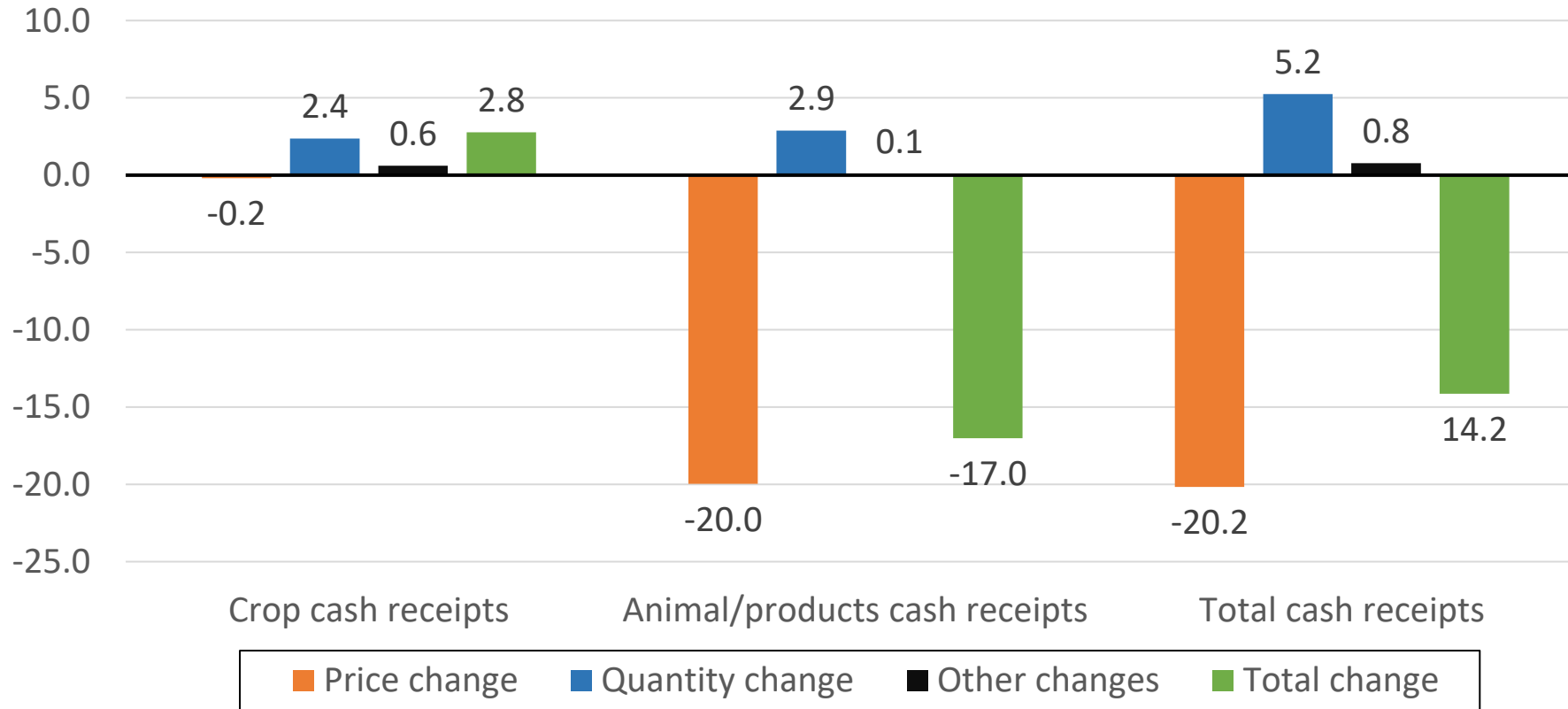
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Source: USDA, Economic Research Service, Farm Income and Wealth Statistics. Data as of February 5, 2026.



# Lower prices for animal/products driving decline in total cash receipts in 2026

2025F to 2026F change (billion dollars)



For **crops**, higher quantities sold are forecast to lead to higher receipts.

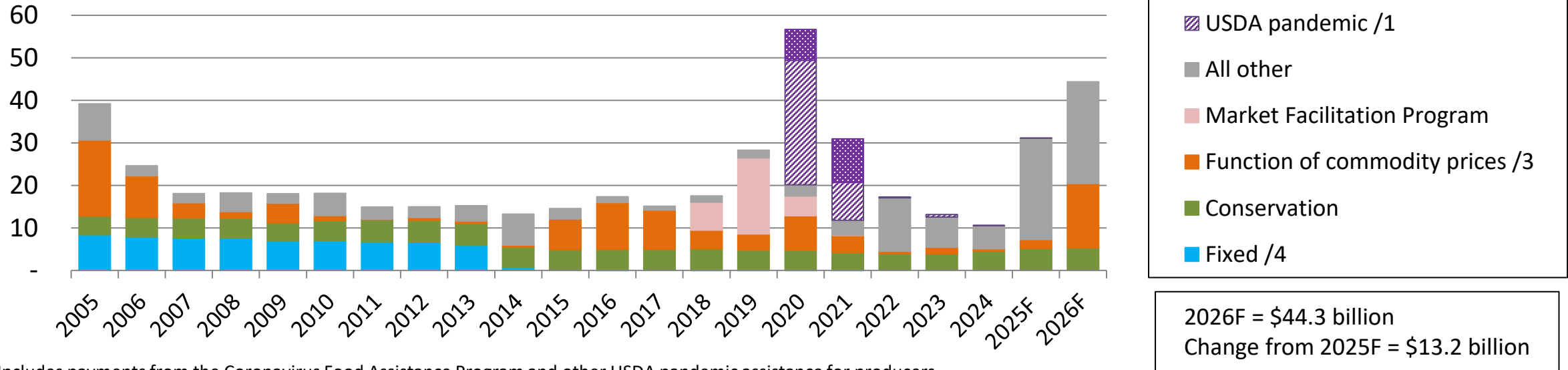
For **animal and products**, lower prices are expected to lead to lower receipts.

F= forecast. Other changes include commodities whose price and quantity effects cannot be separately determined. Values may not add to totals due to rounding.  
 Source: USDA, Economic Research Service, Farm Income and Wealth Statistics. Data as of February 5, 2026.



# Total direct Government payments forecast to increase in 2026

Billion 2026 dollars



2026F = \$44.3 billion  
Change from 2025F = \$13.2 billion

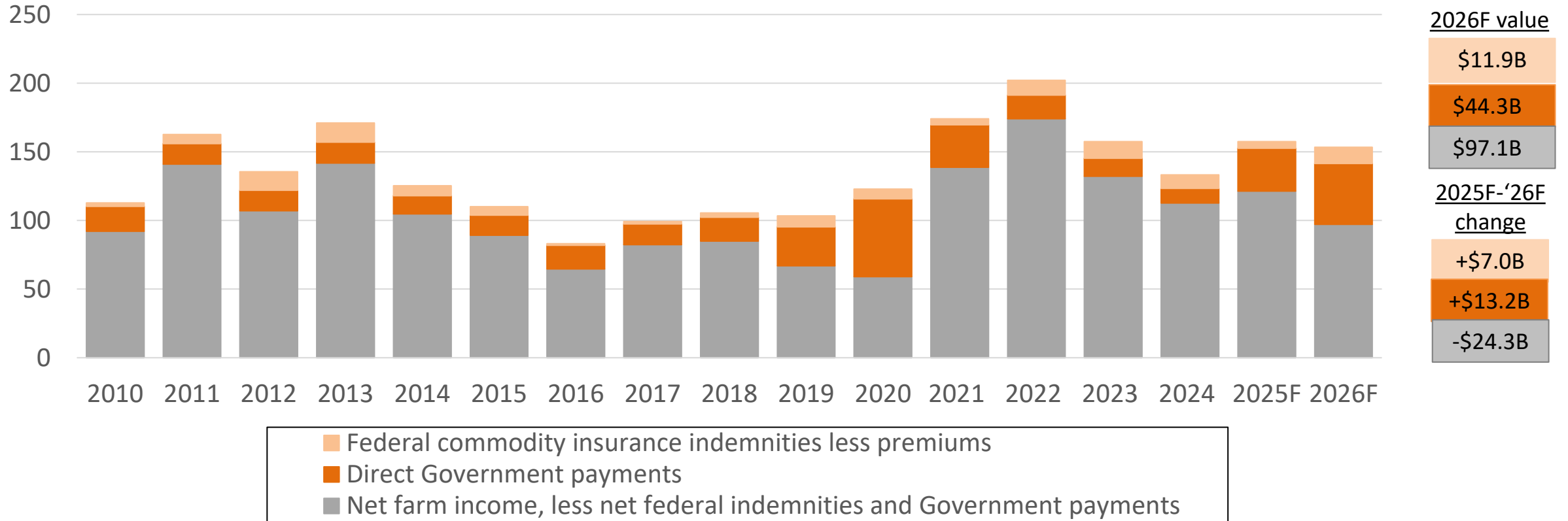
- 1/ Includes payments from the Coronavirus Food Assistance Program and other USDA pandemic assistance for producers.
- 2/ Includes loans from the Small Business Administration's Paycheck Protection Program.
- 3/ Includes counter-cyclical payments, average crop revenue election (ACRE) payments, loan deficiency payments, marketing loan gains, certificate exchange gains, Price Loss Coverage (PLC), Agriculture Risk Coverage (ARC), and dairy payments in which commodity payment rates vary with market prices.
- 4/ Includes fixed payments and cotton transition payments where payment rates were fixed by legislation.

F= forecast. Values are adjusted for inflation using the U.S. Bureau of Economic Analysis Gross Domestic Product Price Index (BEA API series code: A191RG) rebased to 2026 by USDA, Economic Research Service. Source: USDA, Economic Research Service (ERS), using data from ERS Farm Income and Wealth Statistics (based on data from FSA, NRCS, CCC, SBA). Data as of February 5, 2026.



# Income less net indemnities and Government payments expected to decrease in 2026

Billion 2026 dollars



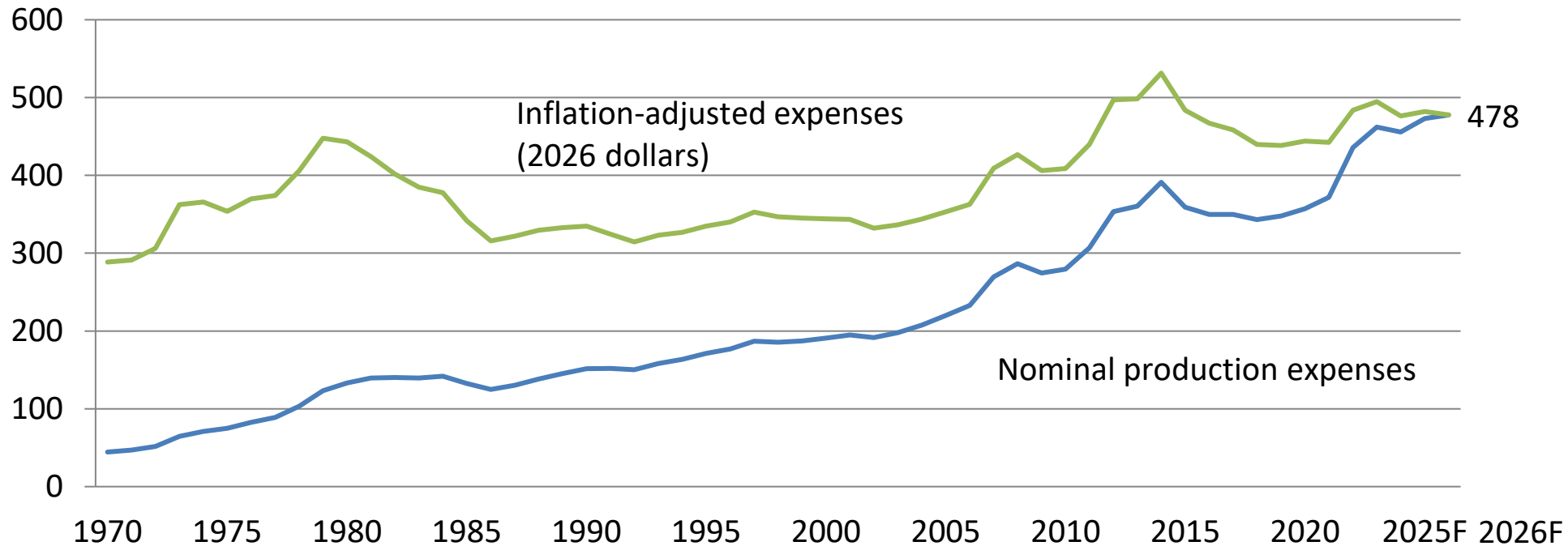
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Source: USDA, Economic Research Service, Farm Income and Wealth Statistics. Data as of February 5, 2026.



# Total production expenses forecast to remain flat in 2026

Billion dollars

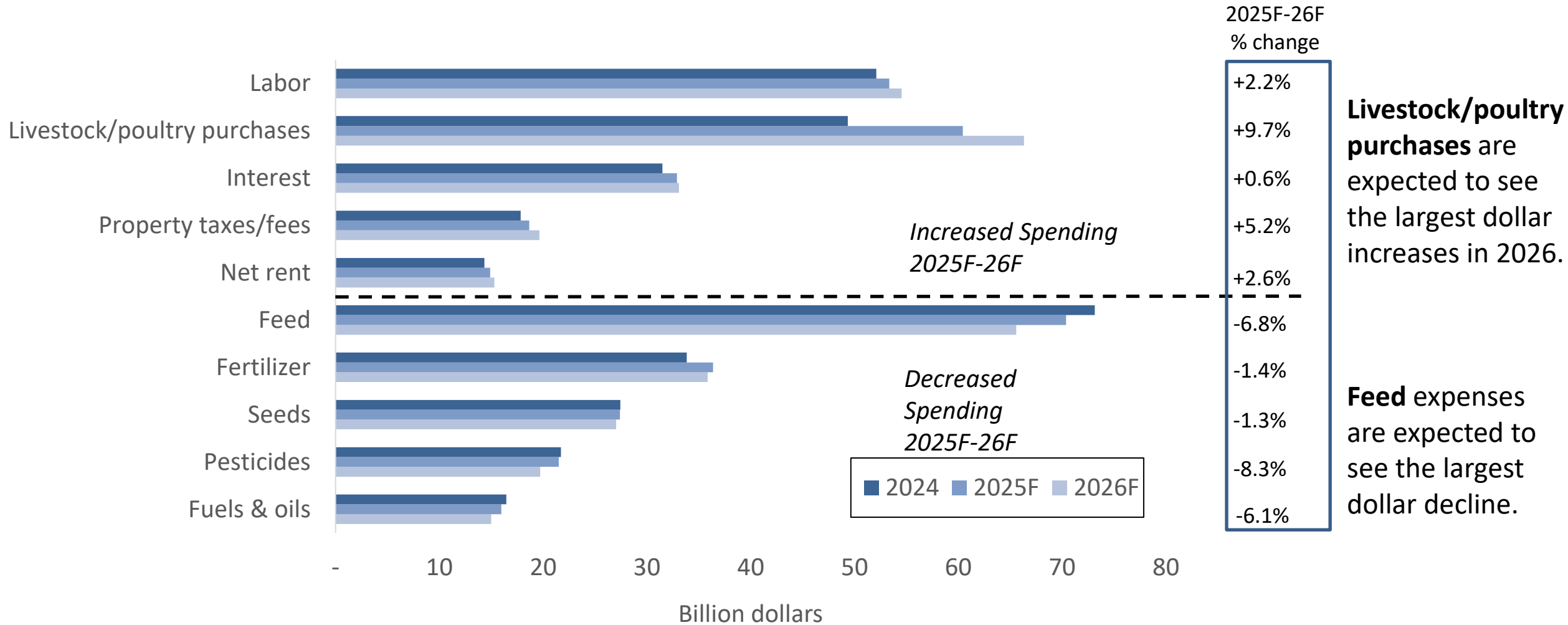


In 2026, total expenses (including operator dwellings) forecast to increase 1.0% nominally, but decrease 0.9% when adjusted for inflation.

F= forecast; data for 2025 and 2026 are forecasts. Values are adjusted for inflation using the U.S. Bureau of Economic Analysis Gross Domestic Product Price Index (BEA API series code: A191RG) rebased to 2026 by USDA, Economic Research Service.  
 Source: USDA, Economic Research Service, Farm Income and Wealth Statistics. Data as of February 5, 2026.



# Outlook for individual expense categories mixed



F= forecast.

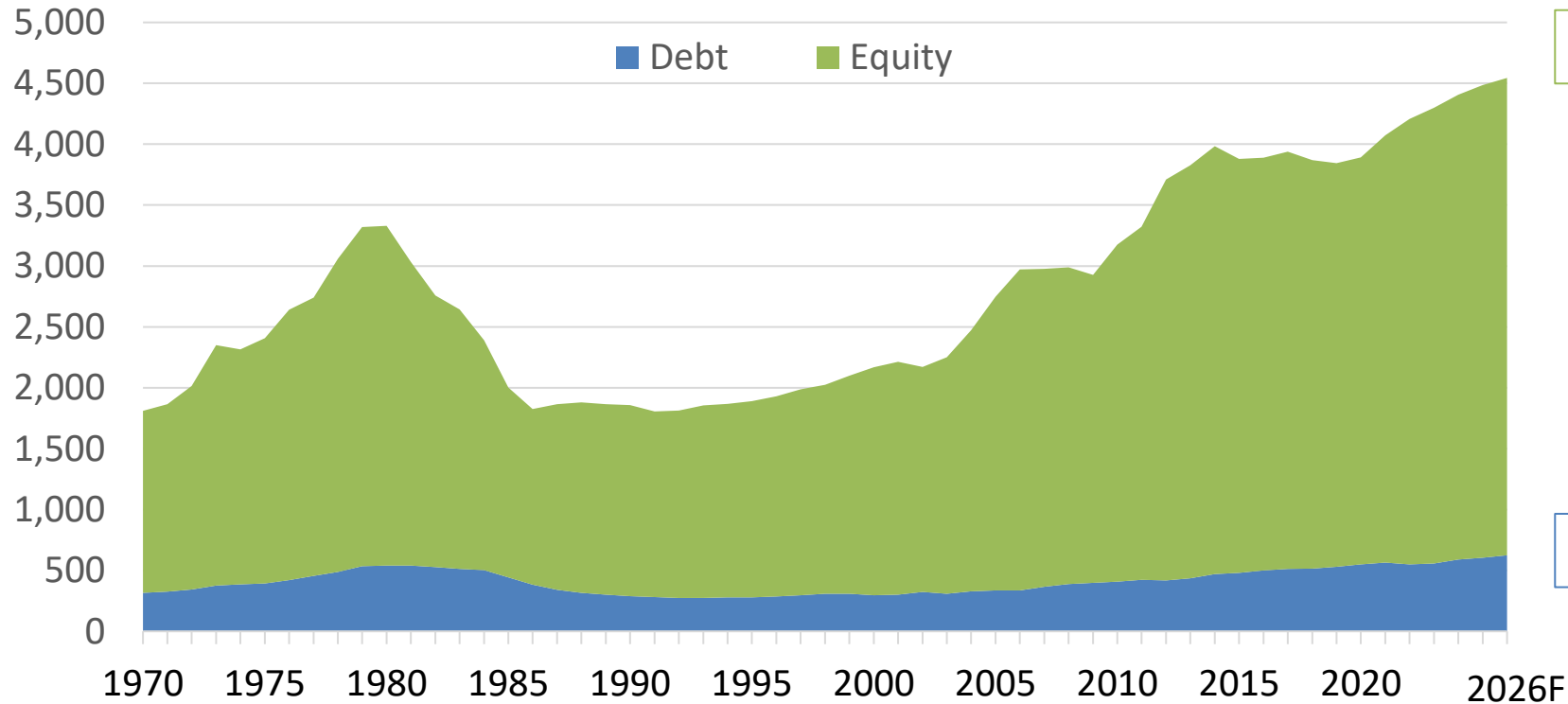
Source: USDA, Economic Research Service (ERS), Farm Income and Wealth Statistics. Data as of February 5, 2026.



# On balance sheet, equity forecast to grow in 2026

Billion 2026 dollars

Assets = Debt + Equity



2026F = \$3.9 trillion, +1.0%

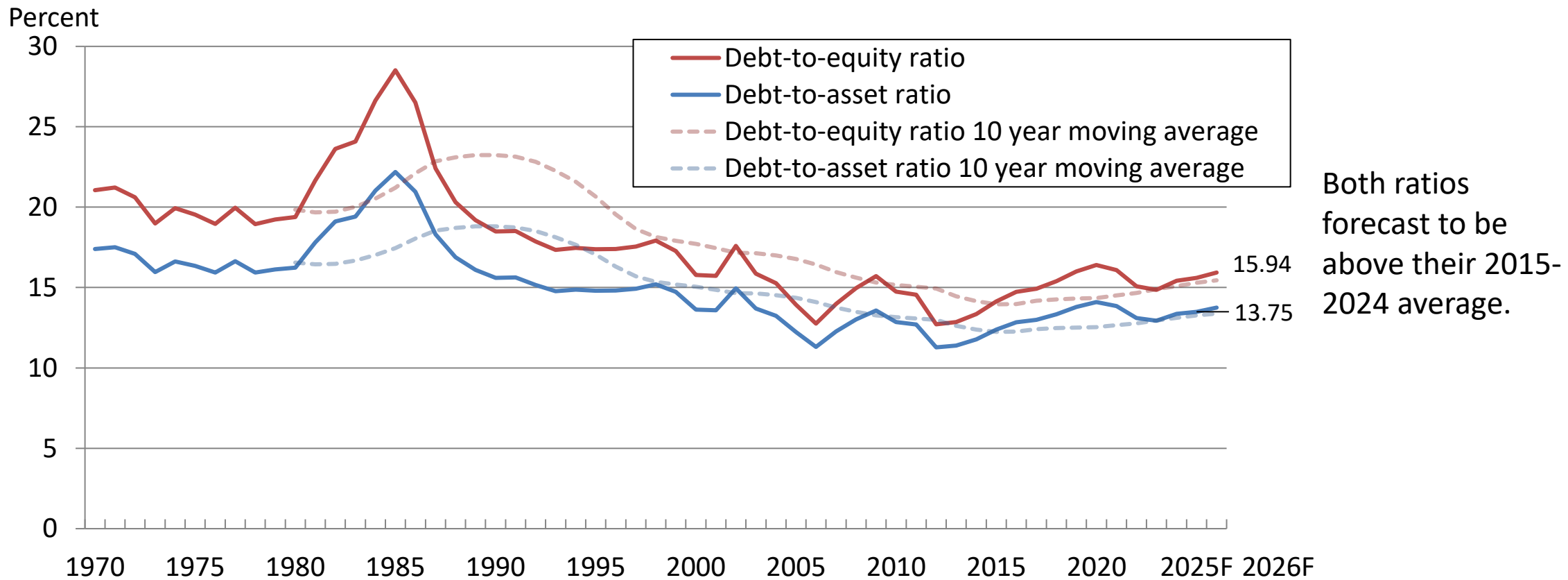
In inflation-adjusted dollars, farm sector assets forecast to increase 1.3 percent from 2025F to 2026F.

2026F = \$0.6 trillion, +3.2%

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 Source: USDA, Economic Research Service, Farm Income and Wealth Statistics. Data as of February 5, 2026.



# Farm sector solvency forecast to worsen slightly in 2026

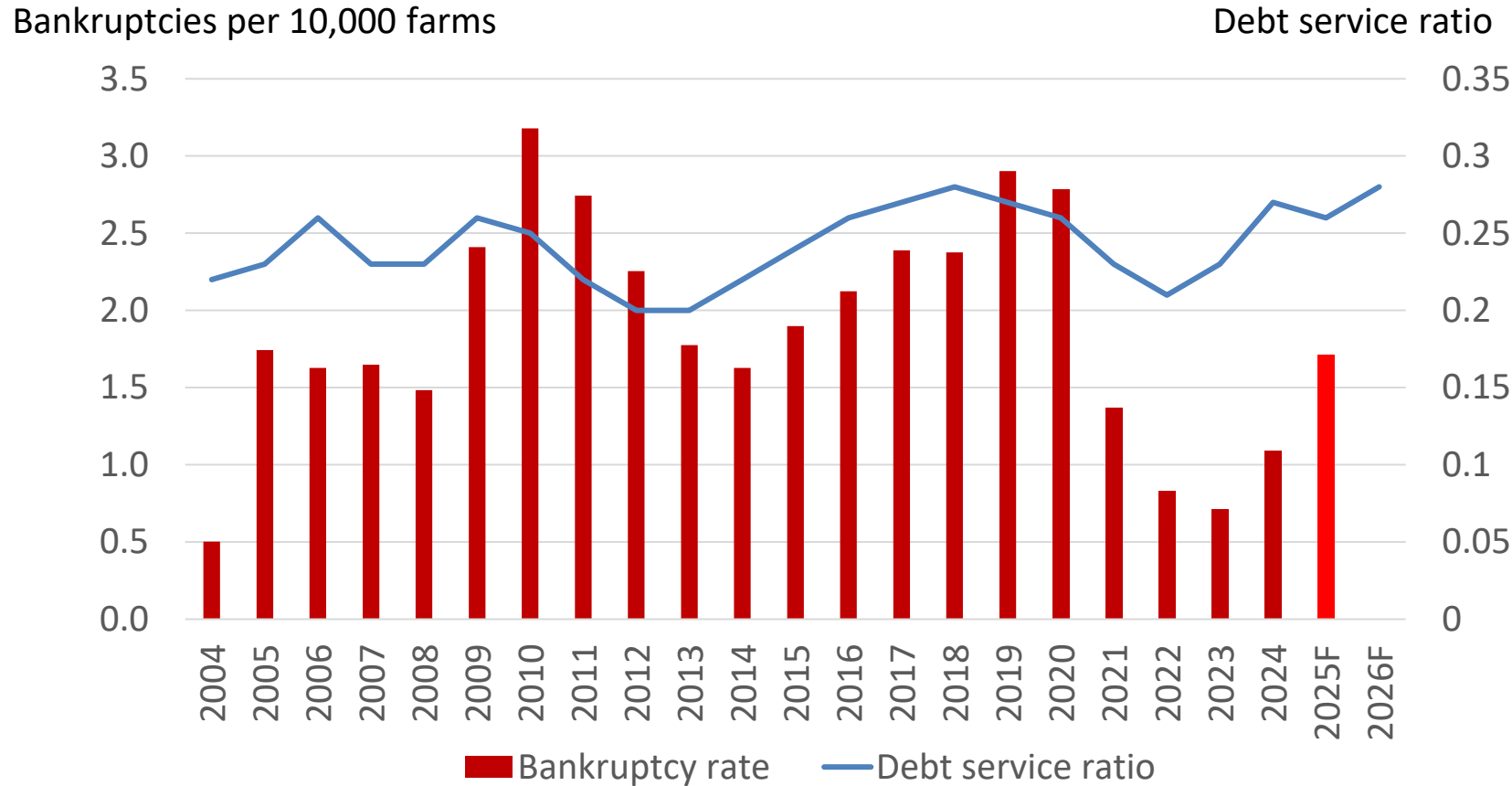


F= forecast; data for 2025 and 2026 are forecasts.

Source: USDA, Economic Research Service, Farm Income and Wealth Statistics. Data as of February 5, 2026.



# Farm sector liquidity expected to decline in 2026



In 2023, bankruptcy rate was at its lowest level since 2004.

Debt service ratio describes the share of production used for debt payments.

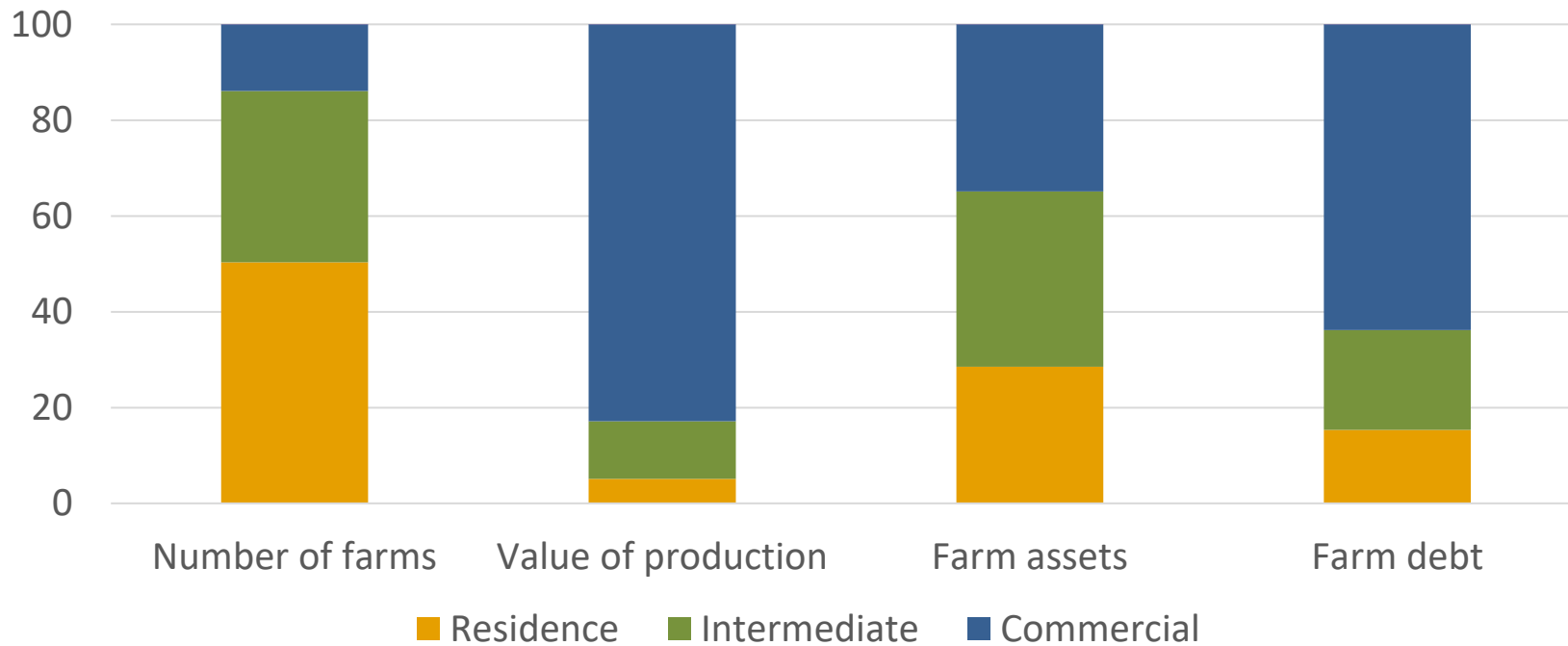
F = forecast. Sources: Debt service ratio from the USDA, ERS Farm Income and Wealth Statistics; Bankruptcy data from U.S. Courts Statistical Tables. Data as of February 5, 2026.



# “Farm businesses” include operations with most production, assets, and debt

Distribution of farms, value of production, assets and debt by collapsed farm typology

Percent



Farm businesses include **intermediate and commercial farms** and account for about half of the 2 million farm operations in the U.S.

ERS uses ARMS to classify the sector into a typology of farms that are **residence** (retired or non-farm primary occupation, GCFI less than \$350K), **intermediate** (primary occupation is farming, GCFI less than \$350K), and **commercial** farms (GCFI of \$350K or more, plus non-family farms)

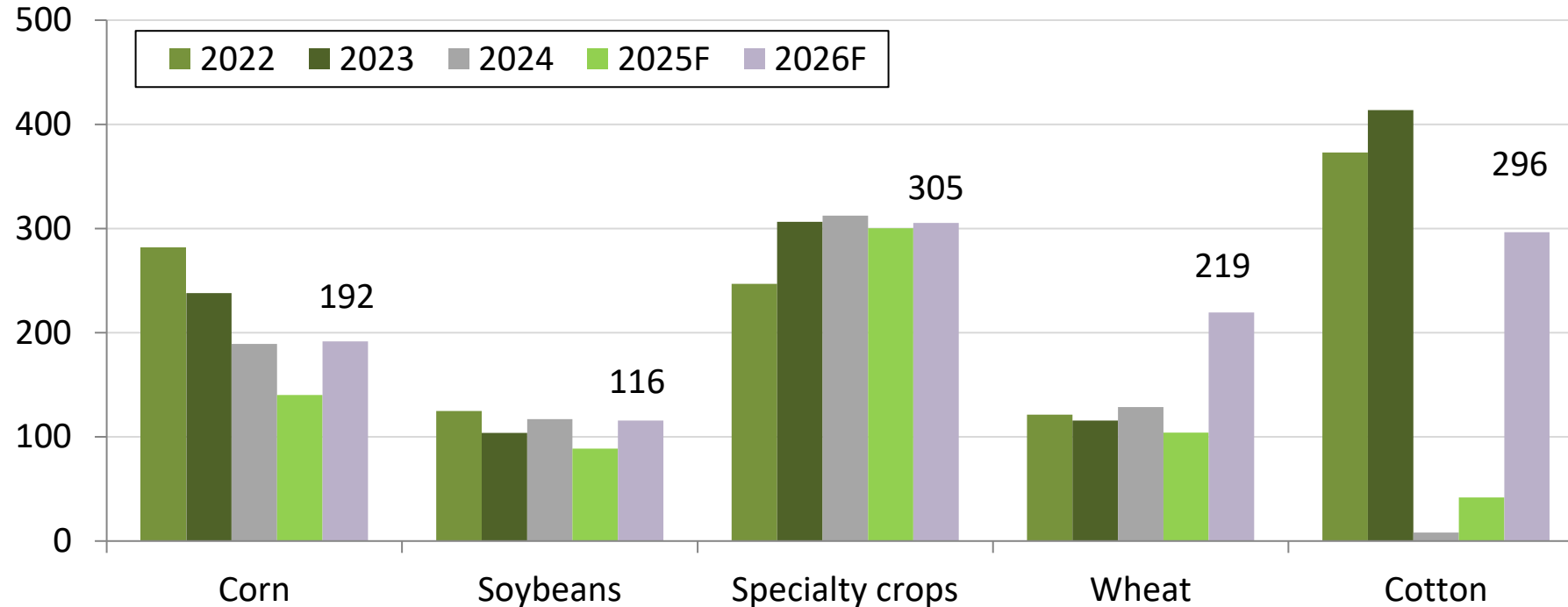
GCFI = gross cash farm income (before expenses)

Source: USDA, Agricultural Resource Management Survey (ARMS), 2023. December 18, 2024.



# Average net cash farm income forecast to increase for all types of crop farm businesses

Average net cash farm income, 2022–26F (thousand 2026 dollars)



2025F–26F % change by commodity specialization	
Corn	36.6%
Soybeans	30.6%
Specialty crops	1.7%
Wheat	111.0%
Cotton	610.8%

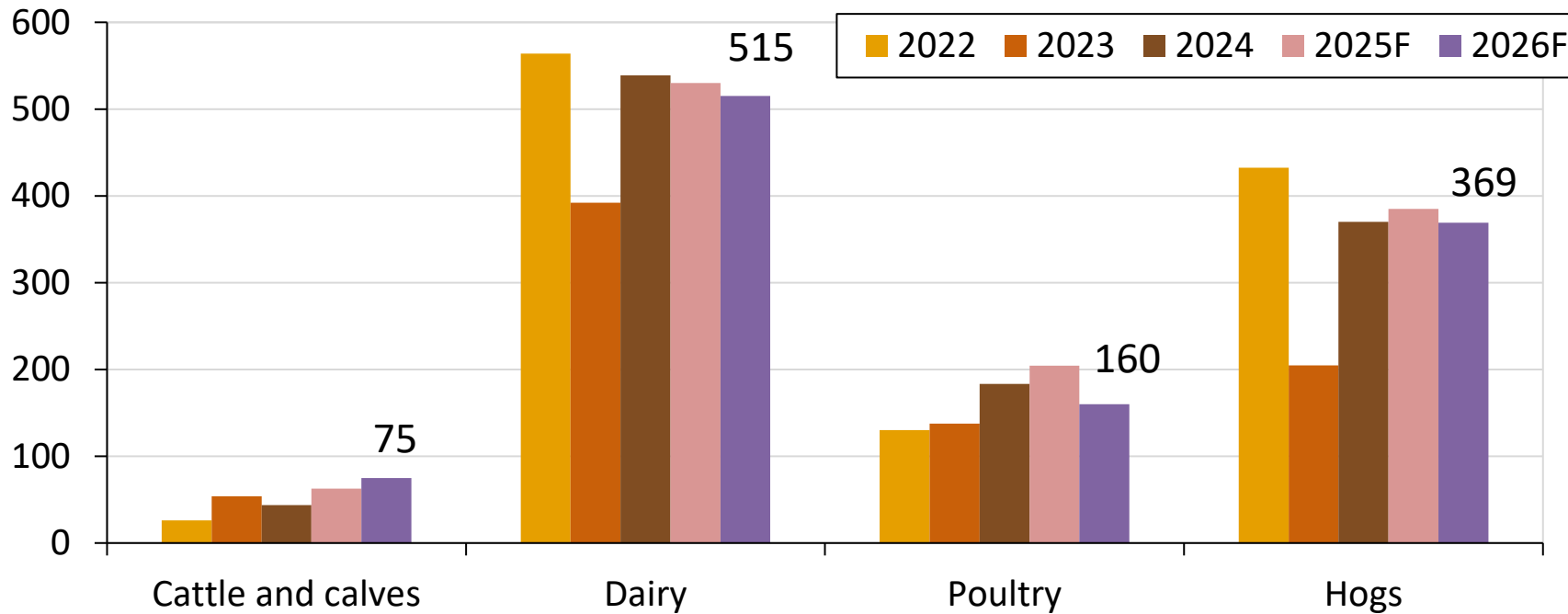
F= forecast. Values are adjusted for inflation using the U.S. Bureau of Economic Analysis Gross Domestic Product Price Index (BEA API series code: A191RG) rebased to 2026 by USDA, Economic Research Service.

Source: USDA, Economic Research Service, Farm Income and Wealth Statistics. Data as of February 5, 2026.



# Average net cash farm income forecast to decrease for all types of animal/animal product farm businesses except cattle and calves

Average net cash farm income, 2022–26F (thousand 2026 dollars)



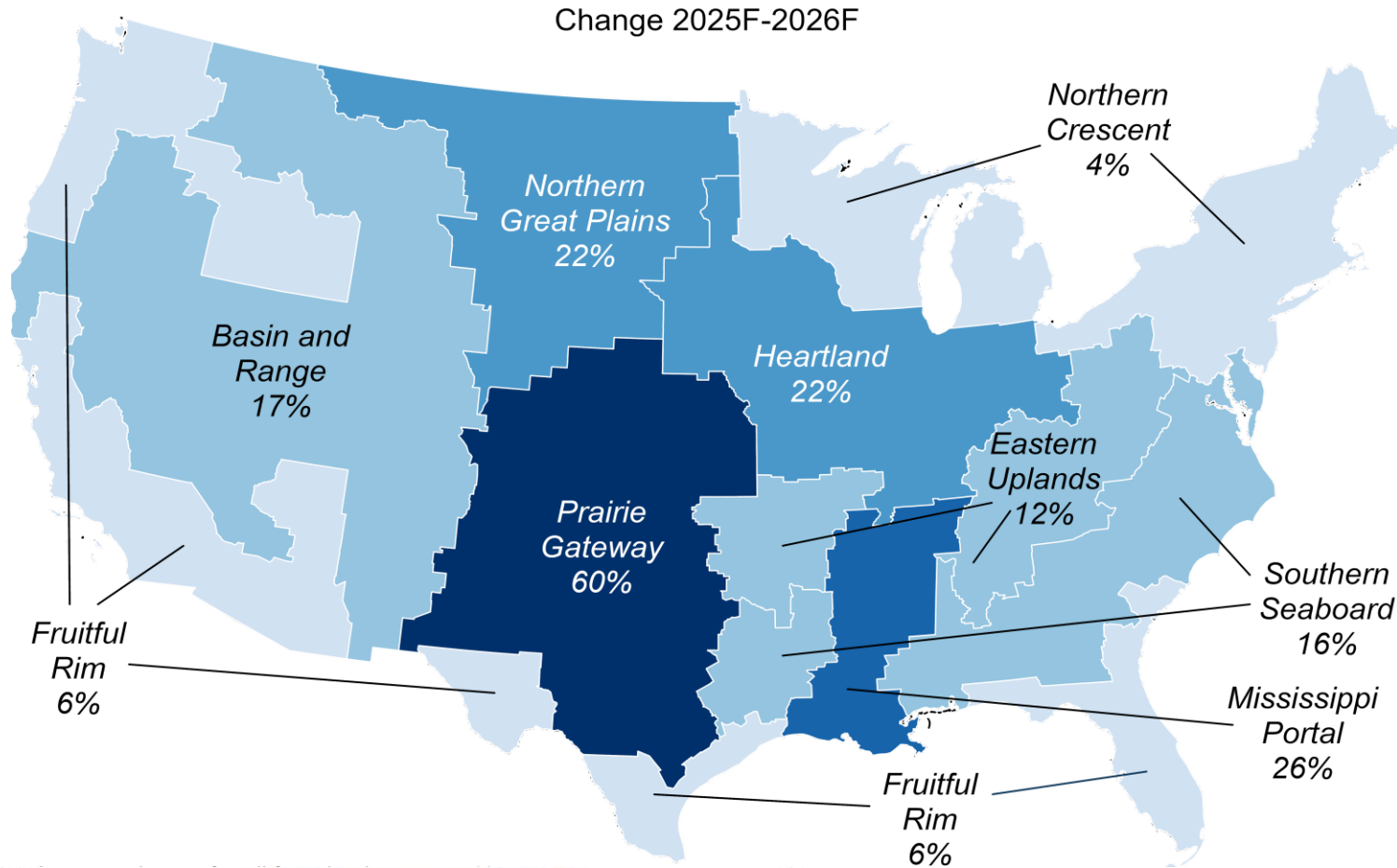
2025F–26F % change by commodity specialization	
Cattle and calves	19.5%
Dairy	-2.8%
Poultry	-21.8%
Hogs	-4.1%

F= forecast. Values are adjusted for inflation using the U.S. Bureau of Economic Analysis Gross Domestic Product Price Index (BEA API series code: A191RG) rebased to 2026 by USDA, Economic Research Service.

Source: USDA, Economic Research Service, Farm Income and Wealth Statistics. February 5, 2026.



# All regions projected to see higher average net cash farm income for farm businesses in 2026



Average net cash farm income by USDA-ERS Resource Region

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Change for all farm businesses = 19%

Farm businesses are defined as operations with gross cash farm income of over \$350,000 or smaller operations where farming is reported as the operator's primary occupation. The partial budget forecast model is based on data from the 2024 Agricultural Resource Management Survey (ARMS) using parameters from the sector forecasts. The model is static and does not account for changes in crop rotation, weather, and other location-based production impacts that occurred after the base year. And it uses the distribution of Government payments shown in the 2024 ARMS data to project payments in 2025 and 2026. Source: USDA, Economic Research Service, Farm Income and Wealth Statistics. Data as of February 5, 2026.



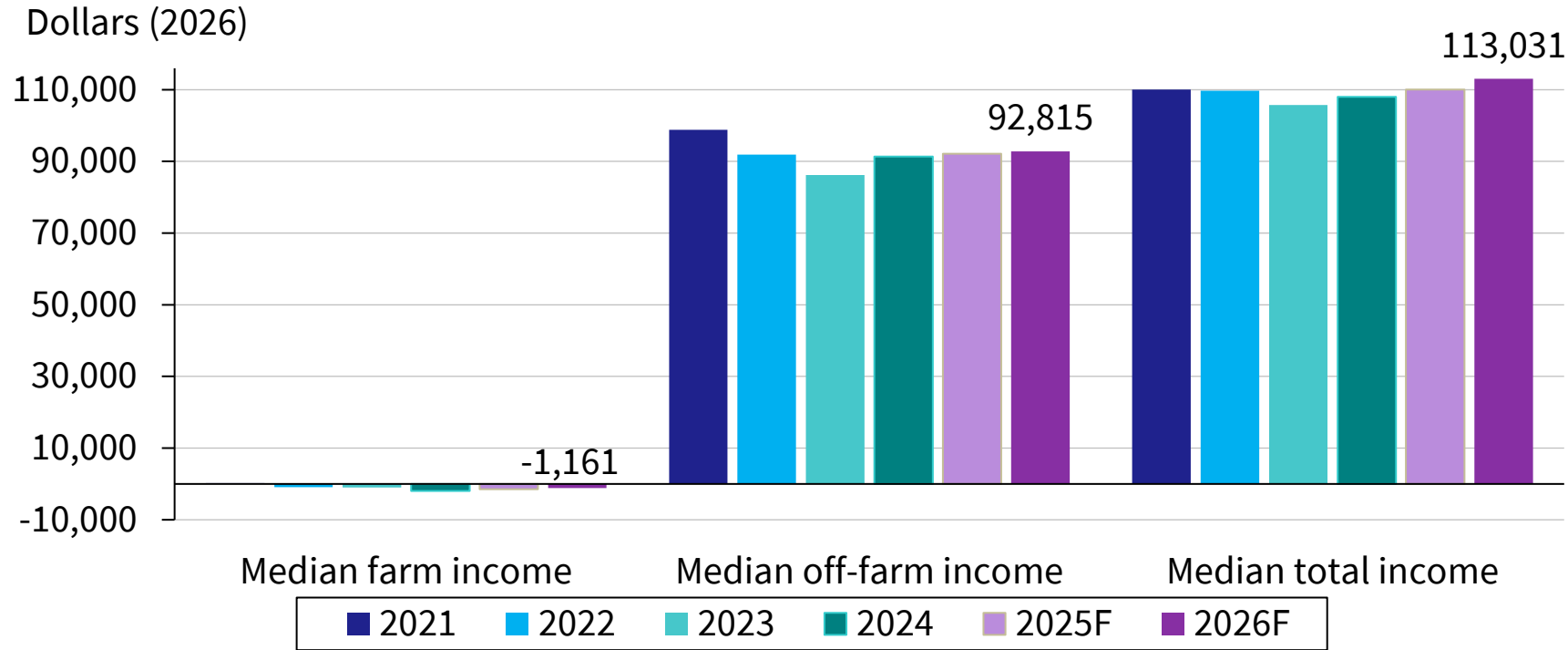
# Farm Households

*The well-being of farm-operator households is not equivalent to the financial performance of the farm sector or of farm businesses. This is due to the influence of other stakeholders in farming, such as landlords and contractors, who do not actively operate farms, but who often claim a share of farm income. At the same time, farm-operator households often have nonfarm investments, jobs, businesses, and other links to the nonfarm economy that are separate from their farming interests. Given this, finances at the farm household level are set apart for review.*

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# Median total income of farm households expected to increase in 2026



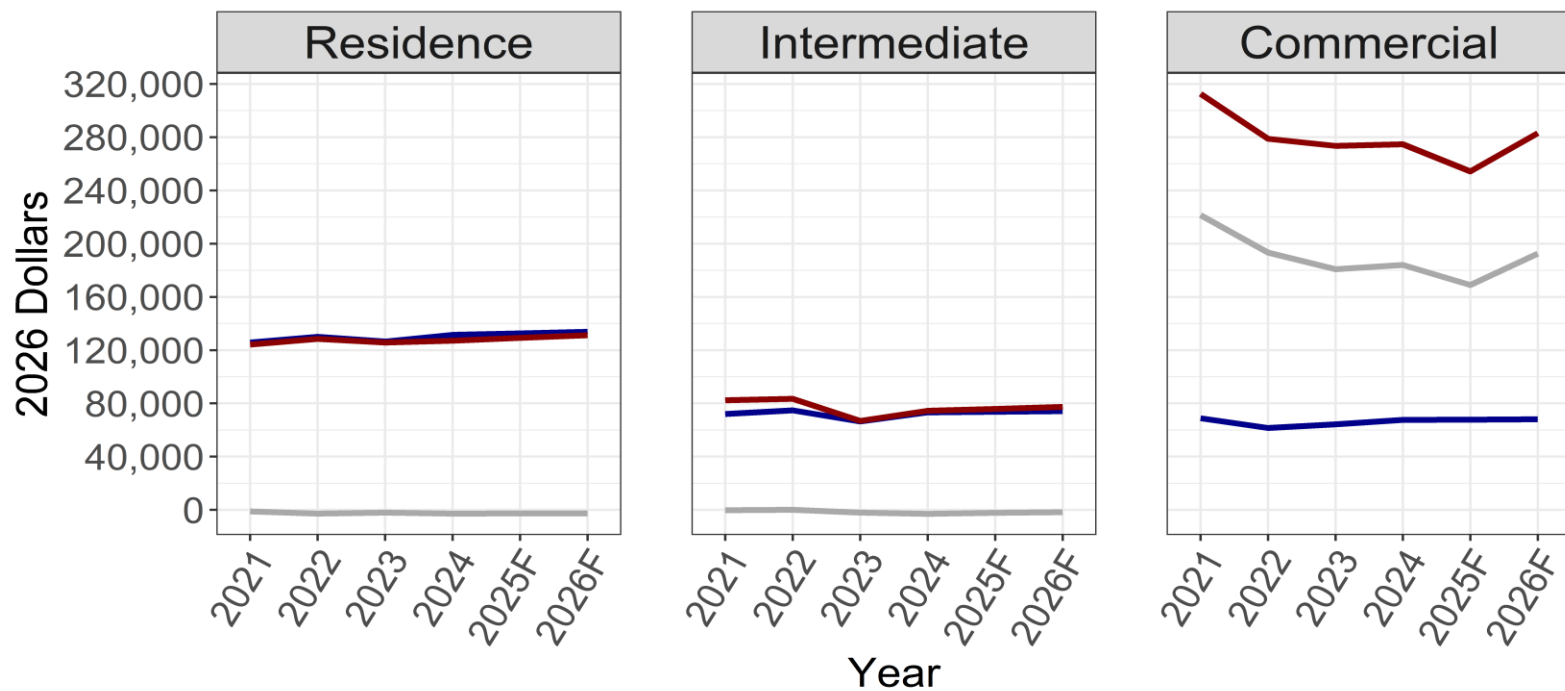
Median total farm household income forecast to increase 5.3% nominally and 2.7% in inflation-adjusted dollars.

Note: F= forecast. Values are adjusted for inflation using the U.S. Bureau of Economic Analysis Personal Consumption Expenditure Price Index (BEA API series code: DPCERG) rebased to 2026 by USDA, Economic Research Service. The median is the income level where half of all households have lower income and half have higher incomes. Because farm and off-farm income are not distributed identically for every farm, median total income will generally not equal the sum of the median off-farm and median farm income.

Source: USDA, Economic Research Service and National Agricultural Statistics Service, Agricultural Resource Management Survey. Data as of February 5, 2026.



# Commercial farm households projected to see median farm income increase in 2026



— Median Farm Income — Median Off-Farm Income — Median Total Income

Notes: F = forecast. Values are adjusted for inflation using the U.S. Bureau of Economic Analysis Personal Consumption Expenditure Price Index (BEA API series code: DPCERG) rebased to 2026 by USDA, Economic Research Service.

Sources: USDA, Economic Research Service and National Agricultural Statistical Service, Agricultural Resource Management Survey.

Data as of February 5, 2026.

## Median farm income, 2026F

Farm Type	\$ Value	% change from '25F
Residence	-\$2,603	3.2%
Intermediate	-\$1,741	20.4%
Commercial	\$192,422	13.9%

## Median off-farm income, 2026F

Farm Type	\$ Value	% change from '25F
Residence	\$133,762	0.9%
Intermediate	\$74,143	0.7%
Commercial	\$68,039	0.5%

## Median total income, 2026F

Farm Type	\$ Value	% change from '25F
Residence	\$131,153	1.6%
Intermediate	\$77,411	2.2%
Commercial	\$283,048	11.3%

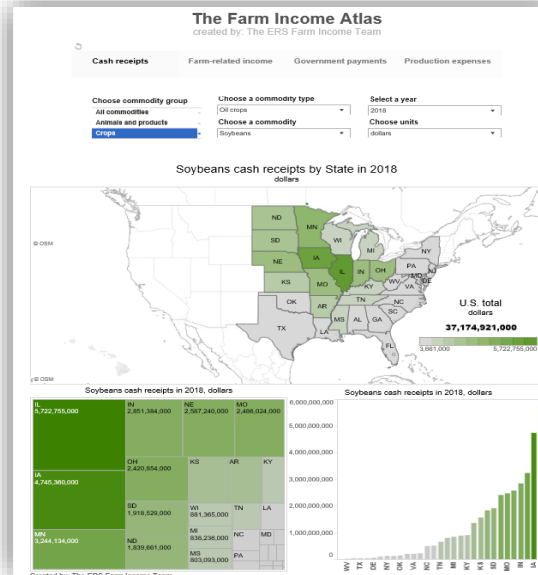
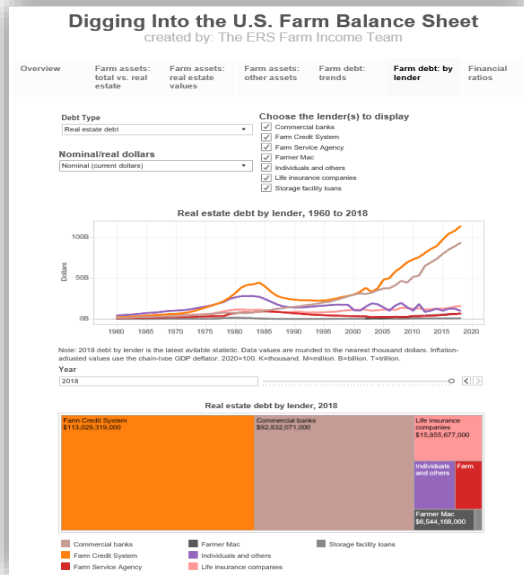
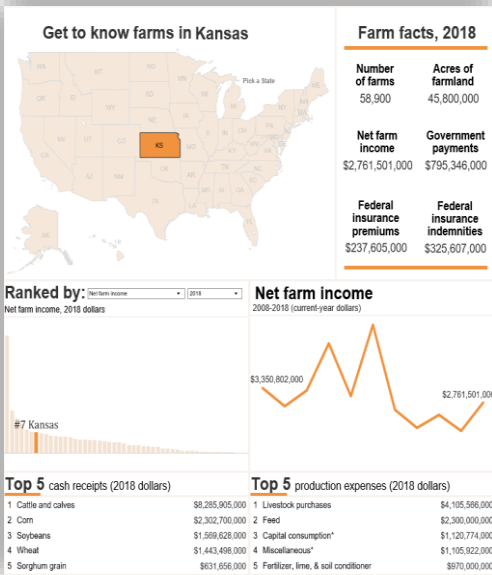


# Many Ways to Explore the Data

<https://www.ers.usda.gov/data-products/farm-income-and-wealth-statistics/>

Visualizations let you dive into the financials of the farm sector

Current and archived comprehensive datasets



Year	State	Commodity	Variable description Part 1	Variable description Part 2	Amount	Unit	Year	Publication	Chart type	Color
2018	US	CRGUS00000000	Cash receipts value, all crops	Cash receipts value, all crops	31,973,377	\$1,000	2018	11/1/2018	Line	Blue
2018	US	CRGUS00000000	Cash receipts value, other all other crops	Other all other crops	2,761,501	\$1,000	2018	11/1/2018	Line	Red
2018	US	CRGUS00000000	Cash receipts value, beef	Beef	24,761,501	\$1,000	2018	11/1/2018	Line	Green
2018	US	CRGUS00000000	Cash receipts value, barley	Barley	8,285,905	\$1,000	2018	11/1/2018	Line	Orange
2018	US	CRGUS00000000	Cash receipts value, farm & farm products	Farm & farm products	95,276	\$1,000	2018	11/1/2018	Line	Purple
2018	US	CRGUS00000000	Cash receipts value, cattle & calves	Cattle & calves	66,292,006	\$1,000	2018	11/1/2018	Line	Yellow
2018	US	CRGUS00000000	Cash receipts value, corn	Corn	20,778	\$1,000	2018	11/1/2018	Line	Light Blue
2018	US	CRGUS00000000	Cash receipts value, cotton	Cotton	40,292,222	\$1,000	2018	11/1/2018	Line	Light Green
2018	US	CRGUS00000000	Cash receipts value, cotton	Cotton	483,729	\$1,000	2018	11/1/2018	Line	Light Purple
2018	US	CRGUS00000000	Cash receipts value, crops	Crops	164,800,813	\$1,000	2018	11/1/2018	Line	Light Orange
2018	US	CRGUS00000000	Cash receipts value, corn	Corn	46,193,932	\$1,000	2018	11/1/2018	Line	Light Yellow
2018	US	CRGUS00000000	Cash receipts value, cotton	Cotton	95,922	\$1,000	2018	11/1/2018	Line	Light Green
2018	US	CRGUS00000000	Cash receipts value, cotton	Cotton	1,779,175	\$1,000	2018	11/1/2018	Line	Light Purple
2018	US	CRGUS00000000	Cash receipts value, corn	Corn	1,048,840	\$1,000	2018	11/1/2018	Line	Light Orange
2018	US	CRGUS00000000	Cash receipts value, corn	Corn	490,333	\$1,000	2018	11/1/2018	Line	Light Yellow
2018	US	CRGUS00000000	Cash receipts value, corn	Corn	3,944,478	\$1,000	2018	11/1/2018	Line	Light Green
2018	US	CRGUS00000000	Cash receipts value, dairy	Dairy	6,099,959	\$1,000	2018	11/1/2018	Line	Light Purple
2018	US	CRGUS00000000	Cash receipts value, dairy	Dairy	5,900,843	\$1,000	2018	11/1/2018	Line	Light Orange
2018	US	CRGUS00000000	Cash receipts value, dairy	Dairy	46,288	\$1,000	2018	11/1/2018	Line	Light Yellow
2018	US	CRGUS00000000	Cash receipts value, dairy	Dairy	19,979,761	\$1,000	2018	11/1/2018	Line	Light Green
2018	US	CRGUS00000000	Cash receipts value, dairy	Dairy	21,062,944	\$1,000	2018	11/1/2018	Line	Light Purple
2018	US	CRGUS00000000	Cash receipts value, dairy	Dairy	10,979,761	\$1,000	2018	11/1/2018	Line	Light Orange
2018	US	CRGUS00000000	Cash receipts value, dairy	Dairy	7,717,114	\$1,000	2018	11/1/2018	Line	Light Yellow
2018	US	CRGUS00000000	Cash receipts value, dairy	Dairy	1,997,772	\$1,000	2018	11/1/2018	Line	Light Green
2018	US	CRGUS00000000	Cash receipts value, dairy	Dairy	4,970,779	\$1,000	2018	11/1/2018	Line	Light Purple
2018	US	CRGUS00000000	Cash receipts value, dairy	Dairy	1,483,274	\$1,000	2018	11/1/2018	Line	Light Orange
2018	US	CRGUS00000000	Cash receipts value, dairy	Dairy	1,943,114	\$1,000	2018	11/1/2018	Line	Light Yellow
2018	US	CRGUS00000000	Cash receipts value, dairy	Dairy	8,213,727	\$1,000	2018	11/1/2018	Line	Light Green
2018	US	CRGUS00000000	Cash receipts value, dairy	Dairy	37,792	\$1,000	2018	11/1/2018	Line	Light Purple
2018	US	CRGUS00000000	Cash receipts value, dairy	Dairy	9,932	\$1,000	2018	11/1/2018	Line	Light Orange
2018	US	CRGUS00000000	Cash receipts value, dairy	Dairy	4,939,959	\$1,000	2018	11/1/2018	Line	Light Yellow
2018	US	CRGUS00000000	Cash receipts value, dairy	Dairy	4,880,959	\$1,000	2018	11/1/2018	Line	Light Green
2018	US	CRGUS00000000	Cash receipts value, dairy	Dairy	773,919	\$1,000	2018	11/1/2018	Line	Light Purple
2018	US	CRGUS00000000	Cash receipts value, dairy	Dairy	39,284,315	\$1,000	2018	11/1/2018	Line	Light Orange
2018	US	CRGUS00000000	Cash receipts value, dairy	Dairy	11,640,912	\$1,000	2018	11/1/2018	Line	Light Yellow
2018	US	CRGUS00000000	Cash receipts value, dairy	Dairy	3,766,751	\$1,000	2018	11/1/2018	Line	Light Green

## Tailored financial reports

Decide: 2010

Nominal (current dollars) | Nominal (current dollars) | Submit

Document type: Value added to the U.S. economy by the agricultural sector: 2010-2019

Annual (current dollars)

Year	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
United States	\$1,900	\$1,900	\$1,900	\$1,900	\$1,900	\$1,900	\$1,900	\$1,900	\$1,900	\$1,900
Alabama										
Alaska										
Arizona										
Arkansas	185,365,874	201,443,424	211,614,279	223,948,387	211,055,085	187,913,229	194,607,586	195,486,640	187,306,080	187,306,080
California	7,484,648	7,303,972	6,230,448	6,515,834	7,111,320	4,796,100	6,496,889	7,973,887	8,243,888	7,357,653
Colorado	16,142,761	17,733,644	82,198,236	70,946,538	68,868,844	68,530,187	64,376,187	63,208,411	64,564,328	69,000,789
Connecticut	14,314,379	16,827,336	19,262,117	17,236,764	15,948,148	12,286,228	11,269,344	12,148,991	11,216,291	11,216,291
Delaware	21,612,927	24,186,286	28,107,618	30,214,108	32,248,510	28,447,492	29,688,885	30,588,949	29,030,326	29,412,413
Florida	36,644,122	39,324,388	46,938,622	47,276,781	46,624,296	38,619,908	44,827,417	41,024,911	39,611,066	32,818,866
Georgia	1,335,581	1,139,738	1,347,847	1,564,940	1,728,991	1,806,619	1,337,542	1,378,695	1,248,889	1,248,889
Hawaii	17,464,837	17,416,247	17,412,740	19,490,874	19,994,000	20,366,982	19,642,880	20,484,427	18,547,442	20,484,416
Idaho	26,546,466	27,332,013	28,181,171	27,899,317	27,668,052	28,861,927	28,816,788	28,816,788	30,291,624	31,396,663
Illinois	85,826	75,872	196,138	160,092	239,501	256,508	187,827	153,115	148,198	143,816
Indiana	-12,328,918	-1,791,961	-18,013,027	-12,866,843	-6,609,236	-3,844,803	-6,849,920	-7,054,199	-6,891,482	-14,341,648
Iowa										
Kansas	142,444,963	163,763,870	169,113,538	181,112,167	214,340,115	194,443,948	169,428,995	176,896,446	177,529,194	177,529,194
Kentucky	148,219,167	164,654,438	169,118,718	183,101,136	212,298,238	183,615,989	182,629,748	178,629,755	178,769,668	178,769,668
Louisiana	31,372,346	38,531,396	37,064,731	42,262,881	49,561,198	35,746,849	34,548,314	37,446,822	35,244,314	38,882,822
Maine	69,144,199	63,963,161	88,182,234	91,565,097	97,566,114	98,805,769	82,729,876	87,674,760	88,203,295	89,961,311
Maryland	5,464,295	5,961,698	6,283,663	6,862,426	6,960,683	6,791,302	6,601,861	6,601,861	6,601,861	6,601,861
Massachusetts	34,686,177	35,412,413	35,288,247	44,436,112	48,472,262	42,919,673	38,789,487	42,787,880	48,266,987	39,887,148
Michigan	209,798	209,291	279,213	329,261	348,041	363,961	361,422	361,422	361,422	282,447
Minnesota	2,951,646	-1,387,469	-663,861	-2,354,439	1,791,235	2,484,488	2,368,910	1,065,313	711,209	438,254



# Questions?

**Farm Sector Income and Finances:**

<https://www.ers.usda.gov/topics/farm-economy/farm-sector-income-finances/>

**Contact Information:**

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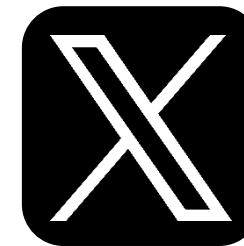
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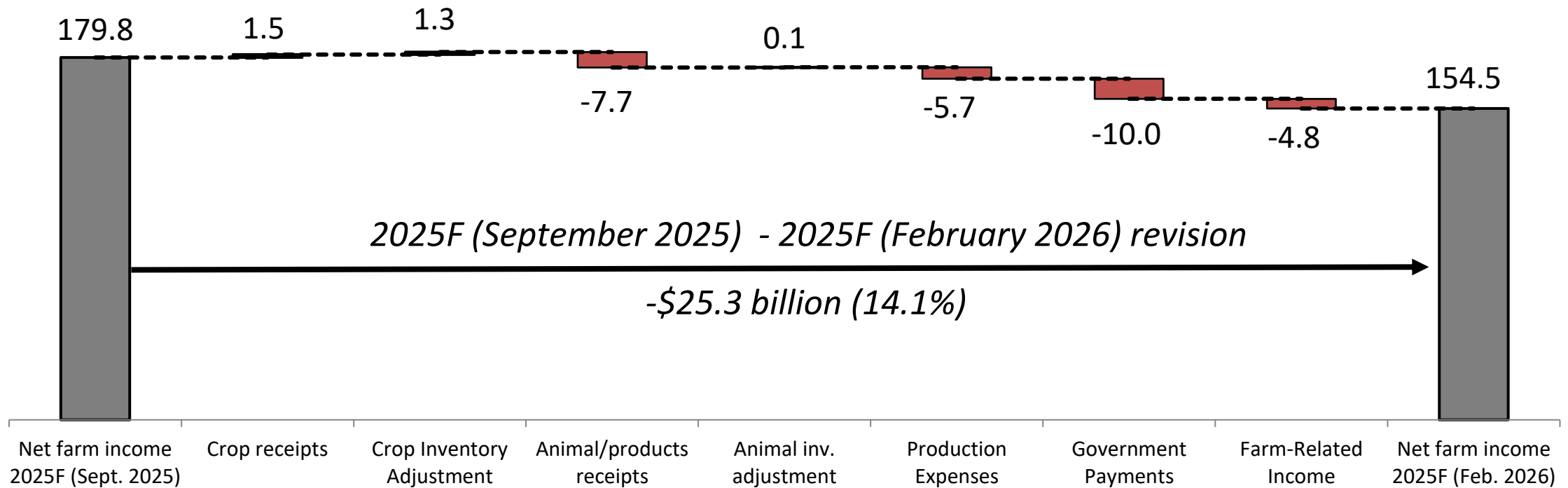


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# 2025 net farm income forecast revised down

Dollars (billions)



F= forecast. Components may not sum to total revision because of rounding.

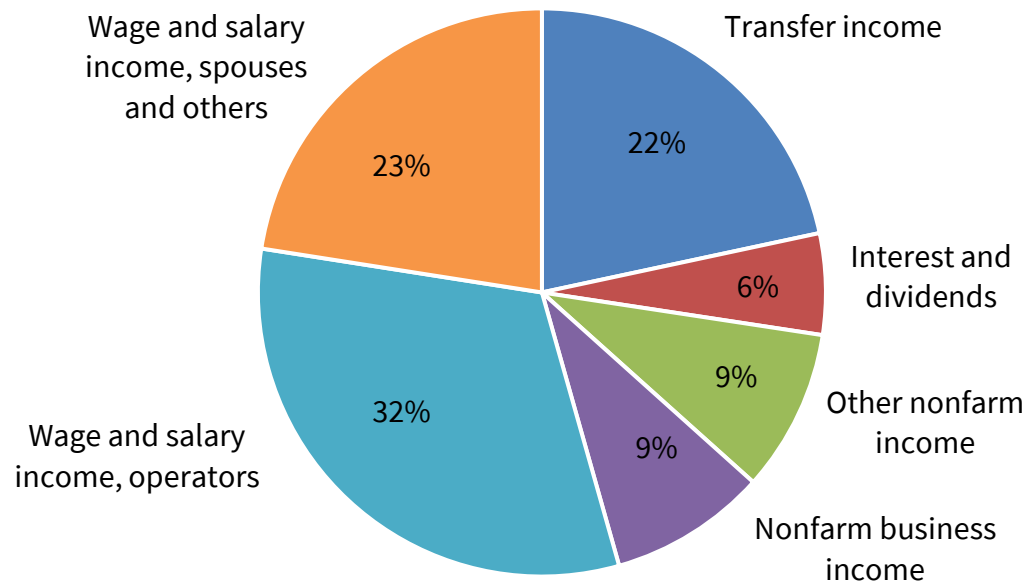
Source: USDA, Economic Research Service, Farm Income and Wealth Statistics. Data as of February 5, 2026.



# Farm households earn income off the farm from a variety of sources and all are forecast to increase in 2026

## U.S. farm household sources of off-farm income, 2024

Average off-farm income of all farm households  
\$128,030



Note: Other nonfarm income includes gifts, payment for nonbusiness services, or miscellaneous income such as gambling winnings, financial payments, rebates, etc.

Source: USDA, Economic Research Service and USDA, National Agricultural Statistics Service, Agricultural Resource Management Survey. Data as of February 5, 2026.

Forecast method and changes		
	Oxford Economics indicator	Percent change 2025F-26F
Transfer income	CPI	2.4
Interest, 'other' nonfarm income	GDP	4.5
Nonfarm business income	Industrial production	1.2
Dividend income	Investment	3.7
Wage salary income	Employment Cost Index	3.6

